



VAN DEN DRIESSCHE JAN (M)

NATIONALITY

Belgian

DATE OF BIRTH

13 December 1969

EDUCATION

Bachelor of Arts, Major in Business
Administration, concentration in Marketing –
Economics
New England College, Arundel, West Sussex,
UK
New England College, Henniker, New Hampshire,
USA, 1992

MARITAL STATUS:

Married – 2 children (19 and 17)

KNOWLEDGE OF LANGUAGES

Dutch, English, Spanish, French, Portuguese,
Fair notions of German, Italian

WORK EXPERIENCE

1992 – 1993

Almaq S.A. (Lima – Peru) Heavy Plant Hire
& Representations
Marketing Manager

1994 – 1995

Almaq S.A. (Lima – Peru) Heavy Plant Hire
& Representations
General Manager

CURRENT EMPLOYMENT

1995 – present

Sr. Business Development Manager (Latin America / Caribbean / Spain / Portugal)

- General Business and Market development.
- Constitution of Jan De Nul Sucursal Argentina and other JDN affiliates throughout Lat Am and their posterior registration as contractor at various government agencies.
- Structuring of joint ventures and consortia for bidding large infrastructure and creation of strategic alliances in the local markets.
- Opening of new markets, penetration of new countries.
- Selecting and running JDN agents / representatives throughout Latin America.
- Preparing Bids and Tenders in coordination with head office.
- Training of new members of the marketing team.
- Principal Responsible at JDN for contacts with the Inter American Development Bank, World Bank, IFC, as well as developing of relationships with the heavy construction and offshore industry (Contractors, Consultants, Clients) in the United States and Canada.
- Maintaining the constant business relationship with Flemish Government Trade representatives (FITA) as well as with the Embassy of Belgium in the countries of my area where JDN is active.
- Maintaining government relations in countries of my area where JDN is active.

OTHER EXPERIENCE:

2006 – 2009: President of the Belgian Argentine Chamber of Commerce (www.ccbi.com.ar)

HOBBIES:

Cooking
Gardening

Painting
Fishing

CONTACT INFORMATION:

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