



Program Overview

Mobile SAME

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The NAVFAC Mission/Vision



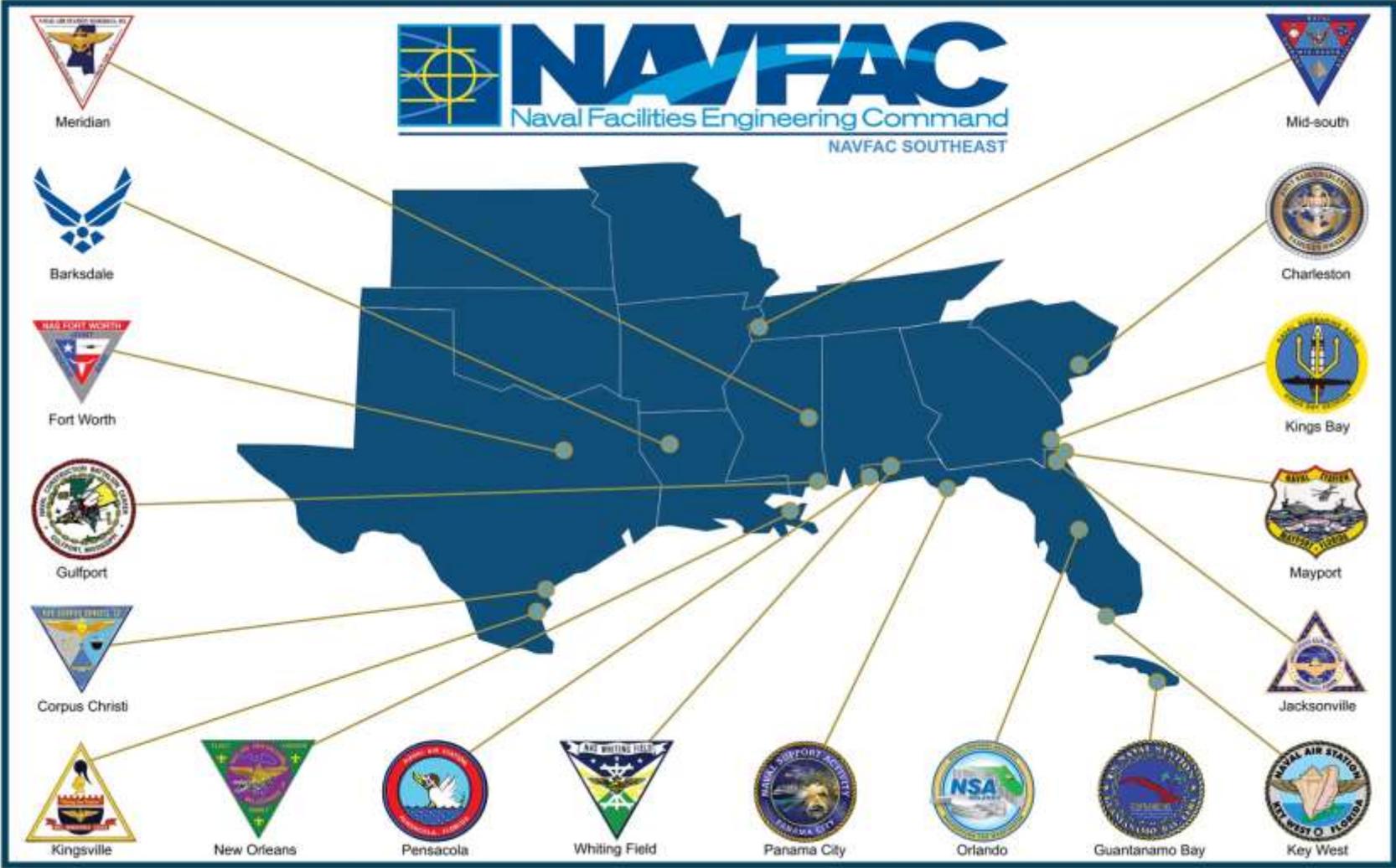
MISSION: Why We Exist

NAVFAC is the Naval Shore and Expeditionary Systems Command that plans, builds, and maintains sustainable facilities, delivers environmental, utilities and other base services, and acquires and manages expeditionary combat force systems and equipment.

VISION:

We are the facilities technical and business experts with the total trust and confidence of the Navy and Marine Corps.

NAVFAC SE AOR



Who We Support in the Southeast



All Navy & USCG
aviators in training

One-third of the
undersea nuclear
deterrent force

5 Air Force Bases



2 Air National Guard
State Headquarters

Marine Corps
Eastern Logistics
Receiving Port



SOUTHCOM

Half the Navy's Anti-
Submarine Air Platforms

Half the Naval
Construction Force

NAVFAC SE Organization



South Atlantic

- NS Mayport
- NSA Orlando
- NSB Kings Bay
- NAS Key West
- NAS Jacksonville
- SOUTHCOM/Caribbean AOR

Gulf Coast

- NAS Corpus Christi
- NAS Kingsville
- NAS Meridian
- NAS Pensacola
- NAS Whiting Field
- NSA Panama City
- NCBC Gulfport
- NSA Mid-South

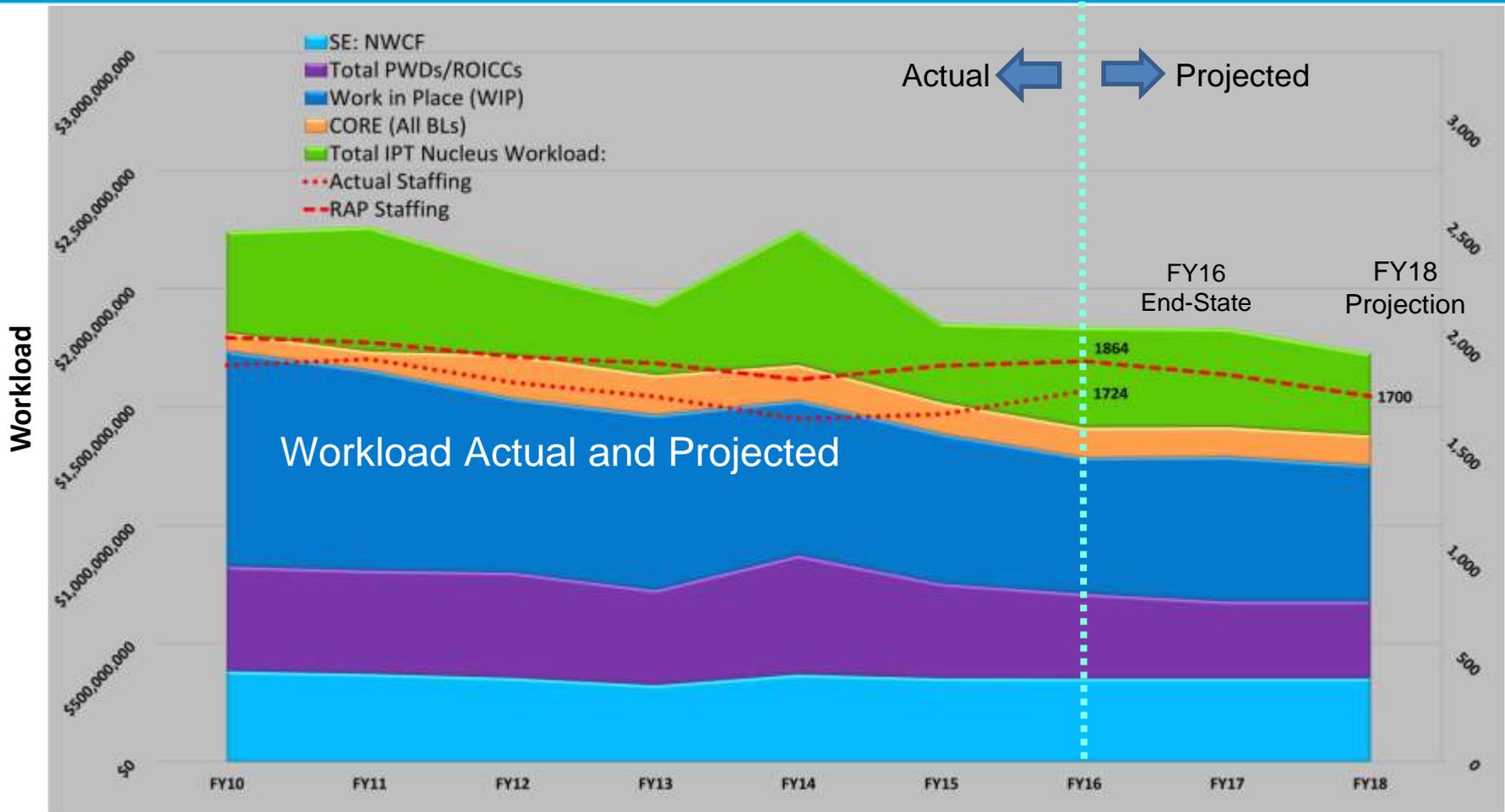
South and Central

- NAS JRB Fort Worth
- NAS JRB New Orleans
- ROICC Barksdale
- ROICC Shaw
- ROICC Charleston
- NS Guantanamo Bay

Business/Support Lines

- Capital Improvements
- Public Works
- Contingency Engineering
- Acquisition, Financial Management, CIO, Counsel
- Environmental
- Asset Management

Workload



- Workload is steady, but initial numbers show a decline in FY18

Future Workload

NAVFAC SE 12 Month Future Workload 08-JUN-16

	Location	Program	Project Name	Project Cost	Design Level	ACQ Tool	Proposed RFP Issue Date	Proposed Award Date
1	--	-	Civil Engineer Facility	< \$1M	-	IDIQ - Construction	FY17, Qtr 2	FY17, Qtr 4
2	J28300 -- CHARLESTON SC AFI	-	Naval Air Station Alpha	\$1M - \$5M	Design Bid Build	Stand Alone Construction Contract	FY17, Qtr 1	FY17, Qtr 2
3	J67100 -- BARKSDALE AFB LA	-	COMMUNICATION	> \$10M	Design Build	MAC - DB	FY17, Qtr 1	FY17, Qtr 3
4	M67695 -- MCSF BLOUNT ISLAND	-	RAILWAY AND SPURS	\$1M - \$5M	Design Build	Stand Alone Construction Contract	FY17, Qtr 1	FY17, Qtr 2
5	N00204 -- NAS PENSACOLA	-	REPAIR AIRFIELD/RUNWAY FORREST SHERMAN FIELD ST 1112225	> \$10M	Design Bid Build	Stand Alone Construction Contract	FY16, Qtr 3	FY16, Qtr 4
6		-	Electrical Distribution Replacement	\$1M - \$5M	Design Build	Stand Alone Construction Contract	FY16, Qtr 3	FY16, Qtr 4

EXAMPLE

This forecast, found on the NAVFAC SE Portal page, is for advanced planning only and does not constitute a solicitation

NAVFAC - https://www.navfac.navy.mil/products_and_services/sb/opportunities/regional_op.html

NAVFAC SE - https://www.navfac.navy.mil/navfac_worldwide/atlantic/fecs/southeast/about_us/workload_projections.html

Capital Improvements



- Design- includes development of design and engineering documents (e.g., plans & specifications, design build RFPs, cost engineering, and project management).
- Construction- includes repair and construction management (facilities, structures, & utilities), contracting services, and post construction award services (PCAS).
- Specialized Technical Services- includes surveys, inspections, consultations, and studies.

FY18 Projects (Various Locations)



Budget FY	Project Title	Project Dollar Amount	WO No	Design Level	Acq Method	Acquisition Tool	Location Sort
2018	RELOCATE RADIOLOGY DEPARTMENT, BLDG 1 NH BEAUFORT	\$1M-\$5M	1393071	DB	RFP - BVSS (One Step)	MAC - General	BEAUFORT SC
2018	Berths 3&5 Utility Repairs	\$1M-\$5M	1570864	DB	Sole Source	Stand Alone Construction Contract	BLOUNT ISLAND
2018	BIC Retrograde Lot Repair	\$1M-\$5M	1577764	DBB	Sole Source	Stand Alone Construction Contract	BLOUNT ISLAND
2018	B3139 -B3412-B3458 RENOVATIONS	\$1M-\$5M	1570875	DBB	RFP - BVSS (One Step)	MAC - General	CHARLESTON SC AFI
2018	FIRE/RESCUE STATION	\$15M-\$20M	1112614		RFP - BVSS (One Step)	MAC - DB	CHARLESTON SC AFI
2018	Repair Bldgs 1818 and 1820	\$1M-\$5M	1365824	DBB	RFP - LP	MAC - 8A	CORPUS CHRISTI TX
2018	Repair Wastewater Treatment Plant	\$30M-\$35M	1568263	DBB	RFP - BVSS (One Step)	Stand Alone Construction Contract	CORPUS CHRISTI TX
2018	B257 & 259 Renovation	\$1M-\$5M	1555835	DBB	RFP - LP	MAC	CORPUS CHRISTI TX
2018	Medical Home Port Renovation, Building H-100	\$20M-\$25M	1562572	DBB	RFP - BVSS (One Step)	Co Cont.	CORPUS CHRISTI TX
2018	SOQ11 Demo	<\$150K	1580668	DBB	RFP - LP	MAC - 8A	CORPUS CHRISTI TX
2018	Demolish Buildings 1730, 1731, 1733 & 1736	\$1M-\$5M	1556318	DBB	RFP - LP	MAC - General	CORPUS CHRISTI TX
2018	DLA -E INSTALL CANOPIES AND SIDEWALKS BLDG 28/1717	<\$150K	1569445	DBB	Simplified Acquisition	8A	CORPUS CHRISTI TX
2018	IPT - DLA FUNDED--DEMO OIL WATER SEPERATOR AND REPAIR CONTAINMENT/DRAINAGE IMPROVEMENTS Deficiency 2016.001981.	<\$150K	1572694	DBB	RFP - LP	MAC - 8A	CORPUS CHRISTI TX



FY18 Projects (NS Guantanamo Bay)



Budget FY	Project Title	Project Dollar Amount	WO No	Design Level	Acq Method	Acquisition Tool	Location Sort
2018	PIERS ALPHA, VICTOR, WHARF TANGO REPAIRS	\$15M-\$20M	1579272	DBB	RFP - BVSS (One Step)	MAC - General	GUANTANAMO BAY
2018	REPAIR/INSTALL CURBS ON ROADS	<\$150K	1583341	DB	Simplified Acquisition	IDIQ - Construction	GUANTANAMO BAY
2018	REPLACE ROOFS VILLAMAR GARDEN APP	\$150K-\$500K	1583339	DB	RFP - BVSS (One Step)	MAC - General	GUANTANAMO BAY
2018	EVALUATE DESIGN AND REMODEL KITCHENS		1416465	DB	RFP - LP	MAC - DB	GUANTANAMO BAY
2018	REPLACE THERMOSTATS, ELECT SWI. ETC	\$1M-\$5M	1583322	DB	RFP - BVSS (One Step)	MAC - General	GUANTANAMO BAY
2018	UPGRADE MASTER BEDROOM AND BATH DP 1101, 1103, 1105, 1107 and 1109	<\$150K	1416512	DB	RFP - LP	MAC - General	GUANTANAMO BAY
2018	UPGRADE AND REPAIR ELECTRICAL MAINS	\$500K-\$1M	1583340	DB	RFP - BVSS (One Step)	MAC - General	GUANTANAMO BAY
2018	REPLACE WHOLE ROOF VILLAMAR 4 BR UNITS	\$150K-\$500K	1583338	DB	RFP - BVSS (One Step)	MAC - General	GUANTANAMO BAY
2018	KITCHEN RENOVATIONS DP 1103, 1105, 1107 and 1109	<\$150K	1416515	DB	RFP - LP	MAC - General	GUANTANAMO BAY
2018	REMODEL LAUNDRY ROOMS	\$150K-\$500K	1582934	DB	RFP - BVSS (One Step)	MAC - General	GUANTANAMO BAY
2018	HSG 160015 REPAIR AND UPGRADE ELECTRICAL LATERALS	<\$150K	1536474	DB	RFP - LP	MAC - General	GUANTANAMO BAY

FY18 Projects (NS Guantanamo Bay)



Budget FY	Project Title	Project Dollar Amount	WO No	Design Level	Acq Method	Acquisition Tool	Location Sort
2018	RELANDSCAPE NEIGHBORHOODS	\$1M-\$5M	1583321	DB	RFP - BVSS (One Step)	MAC - General	GUANTANAMO BAY
2018	WR HSG160018 REPAIR AND UPGRADE TELECOMMUNICATIONS MAINS	\$500K-\$1M	1534263	DB	RFP - LP	MAC - General	GUANTANAMO BAY
2018	REPAIR/REPLACE SIDE WALKS	\$150K-\$500K	1582993	DB	RFP - BVSS (One Step)	MAC - General	GUANTANAMO BAY
2018	HSG 160014 DESIGN AND REMODEL KITCHENS	\$1M-\$5M	1534136	DB	RFP - LP	MAC - General	GUANTANAMO BAY
2018	REPLACE KITCHEN CABINETS AND COUNTERS	\$1M-\$5M	1388378	DB	RFP - LP	MAC - General	GUANTANAMO BAY
2018	REPAIR/UPDATE TOT LOTS AND PLAYGROUNDS	\$150K-\$500K	1583335	DB	RFP - BVSS (One Step)	MAC - General	GUANTANAMO BAY
2018	REPAIR/REPLACE RAIN GUTTERS	\$1M-\$5M	1583336	DB	RFP - BVSS (One Step)		GUANTANAMO BAY
2018	Repair Boat Ramp	\$500K-\$1M	1565388	DBB	Sole Source	8A	GULFPORT MS
2018	Repair Combat Training Tank	\$1M-\$5M	1562381	DBB	Sole Source	8A	GULFPORT MS

FY18 Projects (NAS Jax)



Budget FY	Project Title	Project Dollar Amount	WO No	Design Level	Acq Method	Acquisition Tool	Location Sort
2018	FRC BLDG 101 REPAIRS TO HOSE AND TUBE SHOP	\$500K-\$1M	1362504	DBB	Sole Source	Stand Alone Construction Contract	JACKSONVILLE FL
2018	DDJF Fire Protection Repairs and Upgrades	\$5M-\$10M	1588687	DB	RFP - BVSS (One Step)	MAC - General	JACKSONVILLE FL
2018	FRC B1449 Demolition/New Building	\$500K-\$1M	1556153	DBB	RFP - LP	MAC - 8A	JACKSONVILLE FL
2018	Repair Roadways Allegheny Road	\$1M-\$5M	1548920	DBB	Sole Source	Stand Alone Construction Contract	JACKSONVILLE FL
2018	Repair Roadways Langley Street	\$1M-\$5M	1548906	DBB	Sole Source	Stand Alone Construction Contract	JACKSONVILLE FL
2018	B168 Addition	\$500K-\$1M	1566880	DBB	Sole Source	Stand Alone Construction Contract	JACKSONVILLE FL
2018	FRC B177 PRESERVATION SHOP SPACE	\$500K-\$1M	1568442	DBB	Sole Source	Stand Alone Construction Contract	JACKSONVILLE FL
2018	Restore/Modernize Emergency Department Bldg 2080	\$5M-\$10M	1389903	DBB	RFP - LP	MAC - General	JACKSONVILLE FL
2018	Energy - NAS Jacksonville Smart Grid DDC/RCX	\$1M-\$5M	1557588	DBB	RFP - LP	MAC - General	JACKSONVILLE FL
2018	B2109 FUEL FARM STORAGE BLDG ADDITION	\$500K-\$1M	1413086	DBB	Sole Source	Stand Alone Construction Contract	JACKSONVILLE FL

FY18 Projects (NAS Key West)



Budget FY	Project Title	Project Dollar Amount	WO No	Design Level	Acq Method	Acquisition Tool	Location Sort
2018	AUTEC Perimeter Fencing and Facility Lighting	\$10M-\$15M	1579850	DB	RFP - BVSS (One Step)	MAC - 8A	KEY WEST FL
2018	Repair/Replace AFFF System Hangars A-936, A-981 and A-131	\$1M-\$5M	1470451	DB	Sole Source	Stand Alone Construction Contract	KEY WEST FL
2018	NAS Key West Airfield Repairs	\$1M-\$5M	1553584	DBB	RFP - BVSS (Two Step)	Stand Alone Construction Contract	KEY WEST FL
2018	AUTEC Replace Flanges		1575087	DB	RFP - LP	MAC - 8A	KEY WEST FL
2018	AUTEC Containment Storage		1575084	DB	RFP - LP	MAC - 8A	KEY WEST FL
2018	AUTEC Fencing and Lighting	<\$150K	1575089	DB	RFP - LP	MAC - 8A	KEY WEST FL
2018	AUTEC Fuel Truck Parking		1575085	DB	RFP - LP	MAC - 8A	KEY WEST FL
2018	AUTEC Replace Concrete Covers		1575086	DB	RFP - LP	MAC - 8A	KEY WEST FL
2018	AUTEC Stormwater at Wharf		1575088	DB	RFP - LP	MAC - General	KEY WEST FL

FY18 Projects (NSB Kings Bay and NS Mayport)



Budget FY	Project Title	Project Dollar Amount	WO No	Design Level	Acq Method	Acquisition Tool	Location Sort
2018	REPAIR PIER XRAY	\$1M-\$5M	1563680	DBB	RFP - BVSS (One Step)	MAC - General	KINGS BAY GA
2018	Repair Explosive Handling Wharf 1 - Phase 2	\$15M-\$20M	1378822	DBB	RFP - BVSS (One Step)	Stand Alone Construction Contract	KINGS BAY GA
2018	Energy - NSB Kings Bay Smart Grid DDC/RCX	\$1M-\$5M	1557586	DBB	Sole Source	Stand Alone Construction Contract	KINGS BAY GA
2018	NAVY OPERATIONAL SUPPORT CENTER FORT GORDON	\$15M-\$20M	1361352	DBB	RFP - BVSS (One Step)	MAC - General	KINGS BAY GA
2018	MYPT Destroyer Slip South Quay Wall Restoration	\$5M-\$10M	1580903	DB	RFP - BVSS (One Step)	MAC - General	MAYPORT FL
2018	MYPT Patrol Road Restoration and Modernization	\$1M-\$5M	1580953	DB	RFP - BVSS (One Step)	MAC - General	MAYPORT FL
2018	MYPT Construct Parking Lot at Kavanaugh Park	\$500K-\$1M	1578747	DBB	Sole Source	Stand Alone Construction Contract	MAYPORT FL
2018	Construct NGIS Central Facility	\$25M-\$35M	1553387	DBB	RFP - BVSS (One Step)	MAC - General	MAYPORT FL
2018	Energy - NS Mayport Smart Grid DDC/RCX/ICS Center	\$1M-\$5M	1557587	DBB	Sole Source	Stand Alone Construction Contract	MAYPORT FL
2018	ADVANCED WASTEWATER TREATMENT PLANT (AWWTP)	\$65M-\$80M	In Source Selection Now!		RFP - BVSS (One Step)	Stand Alone Construction Contract	MAYPORT FL
2018	MISSILE MAGAZINES	\$5M-\$10M	1397427	DB	RFP - BVSS (One Step)	MAC - General	MAYPORT FL
2018	HEAVY WEATHER MOORINGS AT ECHO AND FOXTROT	\$1M-\$5M	1581110	DBB	RFP - BVSS (One Step)	MAC - 8A	MAYPORT FL

FY18 Projects (Various Locations)



Budget FY	Project Title	Project Dollar Amount	WO No	Design Level	Acq Method	Acquisition Tool	Location Sort
2018	LCC Air Handler Replacement	\$500K-\$1M	1549461	DBB	Sole Source	Stand Alone Construction Contract	MEMPHIS TN
2018	Renovate Restrooms Bldgs 330 & 361	\$1M-\$5M	1565719	DBB	Sole Source	8A	MERIDIAN MS
2018	Replace Chiller and HVAC Motors in BLDG 150	\$150K-\$500K	1559899	DB	Sole Source	8A	MERIDIAN MS
2018	Replace Chiller and HPS light fixtures for BLDG 2	\$150K-\$500K	1559898	DB	Sole Source	8A	MERIDIAN MS
2018	Replace 80 ton Chiller at BLDG 1	\$150K-\$500K	1559897	DB	Sole Source	8A	MERIDIAN MS
2018	PWT Station Demolition--Bldg 303	\$150K-\$500K	1563375	DBB	Sole Source	8A	MERIDIAN MS
2018	OWS TRUCK PARKING		1562517	DBB	Sole Source	8A	MERIDIAN MS
2018	Construct New Gas Station	\$1M-\$5M	1442387	DBB	RFP - BVSS (One Step)	Stand Alone Construction Contract	NEW ORLEANS LA
2018	NOTU Repairs to Poseidon Wharf	\$20M-\$25M	1380244	DBB	RFP - LP	MAC - DB	ORLANDO
2018	Port Surveillance Tower	\$500K-\$1M	1562108	DBB	Sole Source	8A	PANAMA CITY
2018	Building 148 Renovations for CEODD	\$500K-\$1M	1571559	DBB	RFP - LP	MAC - 8A	PANAMA CITY
2018	PIER 358 REPAIRS AND MODERNIZATION	\$5M-\$10M	1390214	DBB	RFP - BVSS (One Step)	MAC - General	PANAMA CITY
2018	Repair Wharf 146	\$5M-\$10M	1554245	DBB	RFP - LP	MAC - 8A	PANAMA CITY

FY18 Projects (Various Locations)



Budget FY	Project Title	Project Dollar Amount	WO No	Design Level	Acq Method	Acquisition Tool	Location Sort
2018	B3782 Addition, Corry Station	\$20M-\$25M	1562569	DB	RFP - BVSS (Two Step)	Stand Alone Construction Contract	PENSACOLA FL
2018	Replace Gates in Airfield Security Fence	\$1M-\$5M	1573527	DBB	RFP - LP	MAC - General	PENSACOLA FL
2018	Replace Roof NGIS Bldg 3252	\$1M-\$5M	1560910	DBB	RFP - LP	MAC - 8A	PENSACOLA FL
2018	Modernize Morgue and Lab, Bld'g 2268; Replace Admin Area Ceiling, Bld'g 2269	\$1M-\$5M	1572574	DBB	RFP - LP	MAC - 8A	PENSACOLA FL
2018	B2268 - Pharmacy Renovation and Expansion	\$1M-\$5M	1393043	DBB	Sole Source	8A	PENSACOLA FL
2018	ENERGY UPGRADES TO B3260		1555406				PENSACOLA FL
2018	DDC AND HVAC ENERGY UPGRADE TO B3725 AND B3475		1555410				PENSACOLA FL
2018	REPLACE JET A TRUCK FILLSTANDS	\$20M-\$25M	1553687	DBB	RFP - BVSS (One Step)	Stand Alone Construction Contract	SHAW AFB SC
2018	GATE ENTRY ROAD	\$1M-\$5M	1586293	DBB	RFP - BVSS (Two Step)	MAC - 8A	SHAW AFB SC

Public Works



Public Works Business Line consists of 4 Product Lines

- FM&S – Facilities Management & Sustainment (in-house forces)
- FSC – Facilities Support Contracts
- TRANSPORTATION – Transportation and Weight Handling Services
- UEM – Utilities and Energy Management

Facility Support Contracts FY17 - 19



Contract Type	Scope	Location of Work	Contract Capacity/ Duration	Type	Projected RFP	Projected Award Date
MNT	MULTI-FUNCTION SUPPORT SERVICES CONTRACT	Orlando, FL	\$5M/5 yrs.	SB	FY17, Q4	FY18, Q3
BOS	BASE OPERATIONS SUPPORT I CONTRACT (KBOS I)	Kings Bay, GA	\$250M/8 yrs.	LB	FY17, Q4	FY18, Q4
BOS	Jacksonville BASE OPERATIONS SUPPORT II CONTRACT (KBOS II)	Jacksonville, FL	\$200M/8 yrs.	SB	FY18, Q1	FY18, Q4
BOS	Mayport BASE OPERATIONS SUPPORT II CONTRACT (KBOS II)	Jacksonville, FL	\$200M/8 yrs.	LB	FY18, Q1	FY18, Q4
BOS	WHITING FIELD MULTIFUNCTION FACILITIES SUPPORT SERVICES CONTRACT	Milton, FL	\$50M/5 yrs.	SB	FY18, Q2	FY19, Q2
BOS	BASE OPERATIONS SUPPORT II CONTRACT (KBOS II)	Kings Bay, GA	\$44M/5 yrs.	SB	FY18, Q4	FY19, Q4
BOS	BAY BASE OPERATIONS SUPPORT	Guantanamo Bay, Cuba	\$160M/8 yrs.	LB	FY18, Q4	FY19, Q4

Utilities Infrastructure Contracts FY19



Contract Type	Scope	Location of Work	Project Cost	Type	Projected IFB/RFP	Projected Award Date
8A	Replace Load Equalization Tank	NS Mayport	\$1M-\$5M	DBB	FY17	FY18
Open	Repair Wastewater Treatment Plant	NAS Corpus Christi	\$10M-\$50M	DBB	FY18	FY19
8A	Modernize Electrical Switchgear	NSA Panama City	<\$1M	8A	FY18	FY19

Energy Program Contracts FY18



Contract Type	Scope	Location of Work	Contract Capacity/ Duration	Type	Projected IFB/RFP	Projected Award Date
Small Business	Ball Field Lighting	JACKSONVILLE	<\$1M	RMe	FY18, Q1	FY18, Q2
Small Business	DDC and HVAC Energy Upgrade to B3725 and B3475	PENSACOLA	<\$1M	RMe	FY18, Q1	FY18, Q2
Small Business	Energy Upgrades to B3260	PENSACOLA	<\$1M	RMe	FY18, Q1	FY18, Q2
Small Business	Replace 80 Ton Chiller Bldg1	MERIDIAN	<\$1M	RMe	FY18, Q4	FY18, Q4
Small Business	Replace Chiller and HVAC Motors Bldg 150	MERIDIAN	<\$1M	RMe	FY18, Q4	FY18, Q4
Small Business	Replace Chiller and HPS Light Fixtures for Bldg 2	MERIDIAN	<\$1M	RMe	FY18, Q4	FY18, Q4
MACC	Smart grid DDC/Rx-Commissioning	JACKSONVILLE	\$5M	RMe	FY18, Q3	FY18, Q4
MACC	Smart grid DDC/Rx-Commissioning	MAYPORT	\$3M	RMe	FY18, Q3	FY18, Q4
MACC	Smart grid DDC/Rx-Commissioning	KINGS BAY	\$5M	RMe	FY18, Q3	FY18, Q4
ESPC	Various Facility Energy Improvements	GUANTANAMO BAY	\$230-\$267M	Financed	FY18, Q2	FY18, Q2
UESC	Various Facility Energy Improvements	MID SOUTH	\$6M	Financed	FY18, Q3	FY18, Q3
UESC	Various Facility Energy Improvements	KINGS BAY	\$12M	Financed	FY18, Q3	FY18, Q3
MACC	Power Plant Controls	GUANTANAMO BAY	\$5M - \$10M	ECIP	FY18, Q2	FY18, Q3

Environmental



Environmental Business Line consists of 2 product lines

- Environmental Quality - includes Environmental Management System (EMS) , Compliance programs (such as Water, Air, Hazardous Waste, Petroleum, etc.), and Environmental Planning programs (such as NEPA, Natural/Cultural Resources)
- Environmental Restoration - includes the Environmental Restoration, Navy (ER,N) program and Munitions Response Program (MRP)

Environmental Contracts FY17 – 19



Contract Type	Scope	Location of Work	Contract Capacity/ Duration	Type	Projected IFB/RFP	Projected Award Date
IDIQ	Waste Management East	NAVFAC SE Region 4	\$5M/ 5yrs	Small Business	N/A	FY18, Q3
IDIQ	Waste Management West	NAVFAC SE Region 6	\$5M/ 5yrs	Small Business	N/A	FY18, Q3
IDIQ	ORC	NAVFAC SE	\$5M/ 5yrs	Small Business	N/A	FY18, Q2
Compliance ETS	Petroleum East	NAVFAC SE Region 4	\$5M/ 5yrs	Small Business	N/A	FY19, Q4
Compliance ETS	Petroleum West	NAVFAC SE Region 6	\$5M/ 5 yrs	Small Business	N/A	FY19, Q4
Compliance ETS	Environmental Sampling and Analysis	NAVFAC SE	\$4M/ 5yrs	Small Business	N/A	FY17, Q4
Compliance ETS	Range Management and Small Range Support	NAVFAC SE	\$4M/ 5yrs	Small Business	N/A	FY19, Q3

Asset Management Outlook



Asset Management Business Line consists of 5 Product Lines

- Real Estate – includes leases, Surveys, Land Purchases, etc.
- Planning – includes master Plans, Studies, etc.
- Intergovernmental / Investment Programs - includes AICUZ/RAICUZ, EAPs, etc.
- Asset Utilization - includes GIS, BFRs, Asset Evaluations, etc.
- Public Private Venture - Maintenance and Recapitalization

Asset Management Contracts



Contract Type	Scope	Location of Work	Contract Capacity/Duration	Type	Projected IFB/RFP	Projected Award Date
General Asset Management	Surveying	NAVFAC SE AOR	\$7.5M/ 5 yrs	IDIQ – Small Business	May 17	May 18
Total for all AM Contracts			\$7.5M			

NAVFAC SOUTHEAST FY16 TOP TEN NAICS



NAICS Code	NAICS Description	Dollars Obligated
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$416,742,762.02
561210	FACILITIES SUPPORT SERVICES	\$200,890,527.04
237310	HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$75,346,075.27
541330	ENGINEERING SERVICES	\$55,010,184.32
237120	OIL AND GAS PIPELINE AND RELATED STRUCTURES CONSTRUCTION	\$51,615,654.01
221210	NATURAL GAS DISTRIBUTION	\$31,584,956.40
237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$30,095,839.13
238220	PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS	\$29,102,341.91
238990	ALL OTHER SPECIALTY TRADE CONTRACTORS	\$24,126,789.25
237110	WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION	\$22,241,766.77

NAVFAC SOUTHEAST FY17 TOP NAICS



NAICS Category (Description)	Total Dollars	% Total Dollars	Commercial Procedures Dollars	% Commercial Dollars for NAICS
23 (CONSTRUCTION)	\$671,975,923.99	67.7427%	\$3,864,345.33	0.5751%
56 (ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES)	\$248,024,802.32	25.0037%	\$15,984,213.48	6.4446%
54 (PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES)	\$62,955,971.94	6.3467%	\$1,089,729.85	1.7309%
22 (UTILITIES)	\$6,934,423.92	0.6991%	\$399,799.92	5.7654%
81 (OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION))	\$668,731.78	0.0674%	\$647,814.69	96.8721%
33 (MANUFACTURING (METALS, MACHINERY, COMPUTER, ELECTRONICS ELECTRICAL TRANSPORTATION EQUIPMENT, FURNITURE, MISCELLANEOUS))	\$615,471.00	0.0620%	\$615,471.00	100.0000%
11 (AGRICULTURE, FORESTRY, FISHING AND HUNTING)	\$339,822.00	0.0343%	\$339,822.00	100.0000%
53 (REAL ESTATE AND RENTAL AND LEASING)	\$296,196.81	0.0299%	\$55,609.01	18.7743%
32 (MANUFACTURING (PAPER, PRINTING, PETROLEUM, COAL, CHEMICAL, PLASTICS, RUBBER, NONMETALIC MINERAL))	\$103,586.90	0.0104%	\$94,161.00	90.9005%
51 (INFORMATION)	\$27,936.33	0.0028%	\$27,936.33	100.0000%
42 (WHOLESALE TRADE)	\$9,500.00	0.0010%	\$0.00	0.0000 %
62 (HEALTH CARE AND SOCIAL ASSISTANCE)	\$1,000.00	0.0001%	\$1,000.00	100.0000%
		100.0000		
Total	\$991,953,366.99	%	\$23,119,902.61	2.3307%

Construction using Simplified Acquisition Procedures - \$2K-\$150K

NAVFAC SE Small Business Goals



Small Business Opportunities in Prime Contracting and Subcontracting

NAVFAC Prime Contracting Goals for FY17: FY18 – TBD

- Small Business – 54%
 - HUBZone – 10.5%
 - Small Disadvantaged Business – 32%
 - Women-Owned Small Business – 11%
 - Service-Disabled Veteran Owned Small Business – 9%
-
- A/E and Construction Opportunities Posted on FedBizOpps (www.FBO.gov) and Navy Electronic Commerce Online (www.neco.navy.mil)
 - **RESPOND to Sources Sought Notices !**



Advocacy Across the Map



NAVFAC NORTHWEST N44225

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Engineering & Expeditionary Warfare Center N39430

• Raymond Brothers, Deputy Director, Port Hueneme, CA 805-982-1254

NAVFAC SOUTHWEST N62473

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• Robert "Zack" Zaccaria, San Diego, CA 619-532-2375

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• Lisa Roth, Deputy Director Pearl Harbor, HI 808-472-1045

NAVFAC HAWAII N62478

• Patrick Ompad, Asst. Deputy Director, Honolulu, HI 808-474-4554

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• Albert Sampson, Asst. Deputy Director, Guam 671-339-7090



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NAVFAC ATLANTIC N62470

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• Cynthia Anderson, Norfolk, VA 757-322-8308

NAVFAC SOUTHEAST N69450

• Mark Brock, Asst. Deputy Director, Jacksonville, FL 904-542-6624
• Dawn Brown, Jacksonville, FL 904-542-6629

Questions?

